



press release

Christopher Dragone Earns Insurance Industry “AAI” Designation

Hanson and Ryan, Inc. (Totowa, NJ) has announced that Commercial Lines Representative, Christopher A. Dragone, recently earned his Accredited Advisor in Insurance (AAI) designation from the American Institute for Chartered Property Casualty Underwriters.

As a licensed insurance producer, Mr. Dragone completed an intense 30-week program of study and passed 9 separate exams in order to obtain the AAI designation. The course outlines risk analysis techniques and tools, while providing an in-depth understanding of commercial insurance products and services. “This distinction sets me apart from others in the industry by assuring that I have a thorough knowledge and true expertise in commercial lines loss exposures and the coverage and endorsements that provide reimbursement should a loss ever be suffered,” commented Mr. Dragone.

As part of the Hanson & Ryan team, Christopher Dragone works with commercial line clientele to assure that they have adequately insured their businesses and commercial properties, while enhancing customer service and the product lines the firm has to offer.

“We are proud of Chris’ accomplishment,” states Terry Ryan, Hanson & Ryan’s President and CEO. “This is just another example of just how dedicated our firm is to gaining a true understanding of the issues facing our clients. Those in the business world have enough to

worry about. Having an insurance agent that understands their business and all the specifics of the insurance coverage they require goes a long way in giving them less to worry about. They can take comfort in knowing they have all the right coverage in place.”

Mr. Dragone resides in Totowa where he is a parishioner at St. James Church. He is a member of the South Monmouth Board of Realtors and volunteers his time for the Muscular Dystrophy Association. When not working, Chris enjoys various recreational activities including travel, sports, museums and history.

Hanson & Ryan, Inc. is New Jersey’s oldest, privately held independent insurance agency offering a complete line of insurance products covering personal, business, health, life and financial planning services. The firm is presently completing its 134th year in business.

###